

## PROCEEDINGS OF THE GOVERNMENT OF KARNATAKA

**Sub:** Relaxation to Startups registered in Karnataka from Prior Turnover and Prior Experience during the procurement of Technology Products/Goods/Solutions by Procurement Entity.

**Read:** 1. GO No. FD 09 PCL 2004 (II), Bengaluru, dated: 06-08-2005  
2. GO No. FD 908 Exp-12/2019 Bengaluru, dated: 21-07-2020

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### Preamble:

Government of Karnataka is leading in contributing to the growth of IT, Electronics manufacturing, Biotechnology, Animation and other knowledge based industries in the country. In this regard, Government of Karnataka has launched a dedicated multi-sectoral Startup Policy in the year 2015 itself keeping in view the economic growth and general prosperity of the State. In continuation of this effort and in order to encourage high technology innovative Startups, Government of Karnataka has decided to give certain concessions and relaxations in procurement of Technology Products/ Goods/Solutions by Procurement Entity as defined under section 2(d) of Karnataka Transparency in Public Procurements Act, 1999. Hence, the following order:

### Government Order No. FD 218 Exp-12/2021, Bengaluru, Dated:01/09/2021

In view of the circumstances explained in the Preamble, the Government of Karnataka is pleased to give the following concessions and relaxations from Pre-qualification criteria of Prior Turnover and Prior Experience to Startups registered with Karnataka Innovation and Technology Society (KITS) and empanelled by Department of Electronics Information Technology, Biotechnology and Science and Technology, Government of Karnataka during the procurements to the extent mentioned below:

1. In case the Startup is established within 3 years as on the last date for submission of tender and where the estimated value of the procurement is not exceeding Rs.20.00 Lakhs, such Startup is exempted from meeting the Pre-qualification criteria of Prior Turnover and Prior Experience stipulated in the Tender Document.
2. In case, the estimated value of the procurement exceeds Rs. 20.00 Lakhs, it is required for the Startups to meet the Pre-qualification criteria of Prior Turnover and Prior Experience upto 50% of the requirement in any one of the last two preceding financial years as prescribed in the Standard Tender Documents and Government orders/circulars etc., from time to time.

3. The above concessions and relaxations with respect to Startups will only apply for the procurement of Technology Products/Goods/Solutions as may be notified by the Government from time to time and meeting of the quality and technical specifications prescribed by the Procurement Entity in the tender document.
4. These instructions are applicable for the tenders of Technology Products/Goods/Solutions to be invited hereafter and shall not be applicable for the tenders already invited.
5. The Procurement Entities as defined under section 2(d) of Karnataka Transparency in Public Procurements Act, 1999 are hereby directed to incorporate the above concessions and relaxations under the relevant clauses in the tender documents.
6. There are no changes in the remaining clauses of the Standard Tender Documents issued and directions given by the Government from time to time

By the order and in the name of  
Governor of Karnataka

(L.S.N.Prasad)  
Additional Chief Secretary to Government  
Finance Department

To:

1. The Chief Secretary to Government of Karnataka, Bengaluru
2. All Additional Chief Secretaries to Government
3. All Principal Secretaries / Secretaries to Government
4. The Accountant General (A&E), Karnataka, Bengaluru.
5. The Secretary, Karnataka Legislative Assembly/Council, Vidhana Soudha, Bengaluru
6. The Registrar, Karnataka High Court, Bengaluru
7. The Registrar, Karnataka Lokayukta, Bengaluru
8. The Secretary, Karnataka Public Service Commission, Bengaluru.
9. All the Deputy Commissioners
10. All the CEOs of Zilla Panchatyats
11. All the Heads of Departments
12. All the CEOs of Boards and Corporations
13. All Internal Financial Advisors
14. All Joint Secretaries/Deputy Secretaries/Special Officers/Under Secretaries to Government.  
Finance Department
15. Section Guard File/Spare Copies